# **Business Development Internship**

### About the Role

We are constantly to lookout for motivated hands-on business development interns to join us. You will be part of our fast-growing team and will take ownership of your role from the get-go. You will work with founders on business development and creating awareness of our brand. Your role will require your work not only with our team but also in close tandem with our customers and external partners. The Singapore-based internships may begin at any time during the year and students are expected to work full time with a minimum duration of three months.

### **Your Responsibilities**

- Works with founders to refine company's business strategy and business model
- Works with founders to discover and explore business opportunities
- Works with founders to identify, approach, and communicate with potential customers
- Develop and optimize marketing tools (website, LinkedIn profile, brochure...)
- Negotiate with suppliers, OEM manufacturer, and supervise OEM production
- Information searching and consolidation

#### **Your Qualifications**

We welcome students who are currently pursuing a degree in Business or a related filed, understanding basic business and marketing concept, and based in Singapore.

- Experience in baking/ packaging design/ website design is a plus
- Fluency in both English and Chinese is a plus

Please send your CV and transcript to <u>gaojing@aurorafoodsg.com</u> with the subject title: Business Development Internship.

We look forward to receiving your application.

## **Research & Development Internship**

### About the Role

We are constantly to lookout for motivated hands-on Research & Development interns to join us. Joining us at an early career stage in our fast paced and ever changing environment will enable you to do more, learn more and grow more. You will work closely with the founders and food scientists to learn how food science and technology can empower food product development. This Singapore-based internships may begin at any time during the year and students are expected to work full time with a minimum duration of three months.

### **Your Responsibilities**

- Assist in Product R&D project trial and new R&D product sample preparations
- Conduct technical evaluation for new products samples and new raw materials
- Assist in sensory analysis of R&D samples with consumer panels
- Assist in wet lab analysis of R&D samples
- Support documents update relevant to R&D and regulatory approvals

### **Your Qualifications**

We welcome students who are currently pursuing a degree or diploma in Food Science and based in Singapore.

Please send your CV and transcript to <u>gaojing@aurorafoodsg.com</u> with the subject title: Research & Development Internship.

We look forward to receiving your application.